

ANNUAL NURSING & ASSISTED LIVING UPDATE



AGENDA

Federal Update:

Trick or Tweet – An Insider's perspective of happenings on the Hill and what it may mean for you.

2

Close Optimization: New efficiencies for the new year that will improve your financial close process.

3

Hiring and Retaining Employees:

Get top talent in the door and keep them!



BerryDunn Style Potpourri:

- State regulatory update
- Financial and reimbursement trends
- Tax and accounting updates
- Review of our proprietary databases

GOAL / OBJECTIVE

To gain insight into the environment in which you operate by taking a closer look at regulatory and legislative initiatives, workforce issues, accounting and tax matters, and key operational indicators and trends to assist you in gaining control over your operations and achieving your goals and success.



CLOSE OPTIMIZATION

New efficiencies for the new year that will improve your financial close process



LEARNING OBJECTIVES

AFTER THIS PRESENTATION YOU WILL BE ABLE TO:

- Identify best practices for the financial statement close process (FSCP).
- Consider efficiency and organization opportunities for your organization.



WHY IS THIS IMPORTANT?

AN EFFICIENT CLOSE PROCESS:

- Saves an organization money and frees up resources.
- Provides more accurate and reliable reporting.
- Allows for deeper analysis of operating performance.
- Improves audit readiness.

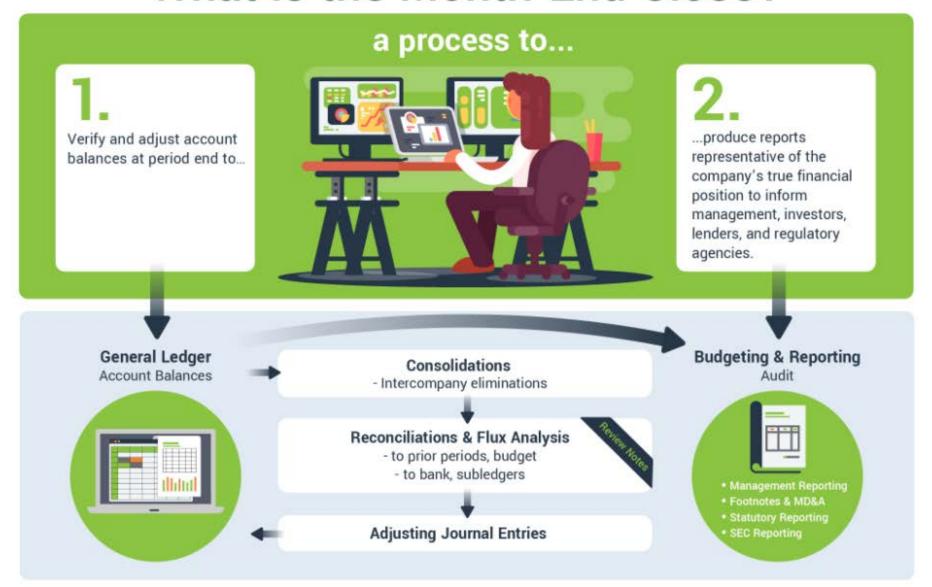


FINANCIAL STATEMENT CLOSE PROCESS DEFINITIONS

An effective **Financial Statement Closing Process** helps companies make better and more timely decisions about strategy and business.

-EY

What is the Month-End Close?





The **Financial Statement Closing Process** includes a hodgepodge of activities a company undertakes to close its books, correct potential errors, make specific adjustments and prepare accurate financial statements in accordance with GAAP and IFRS.

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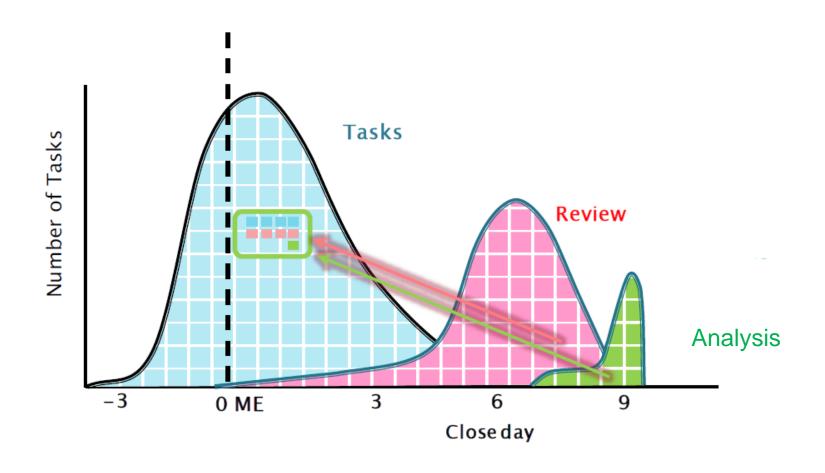
INCLUDES ELEMENTS SIMILAR TO AN ASSEMBLY LINE PROCESS...



BEST PRACTICES

- What activities are performed and when?
 - Monthly
 - Quarterly
 - Annually
- Who is responsible for preparing and reviewing?
- Does the FSCP include?
 - Written procedures for each area
 - Established templates
 - Supporting documentation
 - Revenue accruals
 - Use of estimates

ADJUST THE TIMING OF REVIEW PROCEDURES TO SHORTEN THE PROCESS



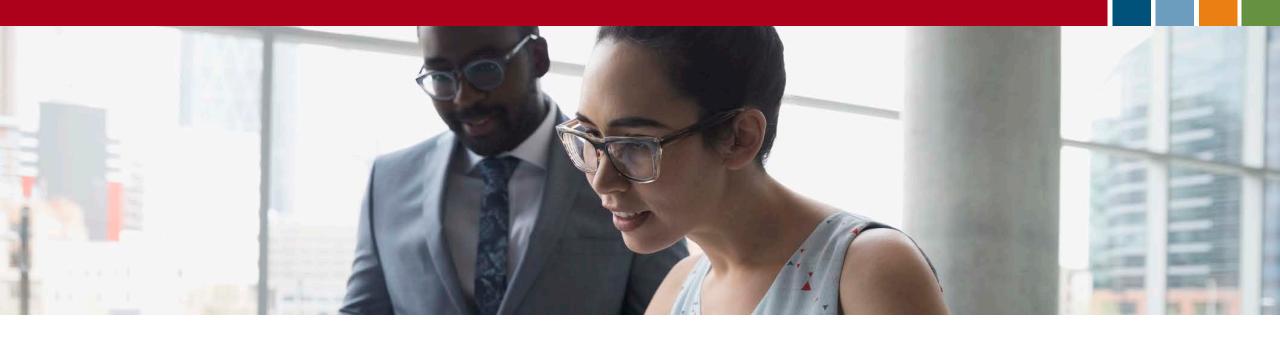
MULTIPLE CHOICE QUESTION

How many business days does it take to close the books at your organization?

- Less than 15
- Less than 10
- Less than 5
- Too many to count... when the BerryDunn auditors comes out in the field and start setting up their laptops

FINANCIAL STATEMENT CLOSE CALENDAR

1	2	3	4	5	6
Revenue Cycle Close Preliminary Review of Balance Sheet and P&L	Standard Journal Entries	AP Close Fixed Asset Close and Entries Payroll Accrual and Payroll Entries	Debt Entries Prepaid Insurance	Accrued Expenses	Cash Entries
7 Intercompany Entries	8 Pre-close Review Meeting	Completion of MDS / Finalizing Census & Revenue	Finance Committee or Month End Close Meeting	11 Update Any Balance Sheet Reconciliations	



CLOSING MEETING

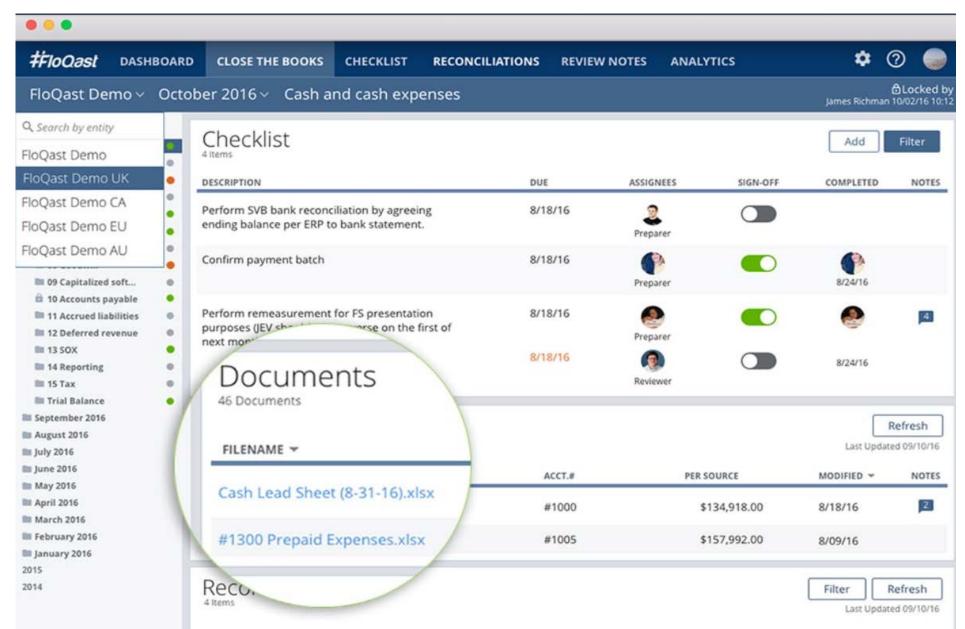
- Team review of the balance sheet and income statement.
- Facilitated by the controller.
- Attended by the CFO.
- Departments responsible for areas explain the monthly results and respond to questions.



JOURNAL ENTRY ORGANIZATION

- Who approves journal entries?
- Where is the support maintained?
- Do staff understand the entries?
- Do the results of journal entries make sense?
- How many corrections are needed?
- Is there appropriate Segregation of Duties between initiating, approving, and posting?

FINANCIAL CLOSE MANAGEMENT SOFTWARE



SUMMARY OF INTERNAL CONTROLS

- Management / owner establishes a well defined process.
- Independent review of significant judgments and estimates.
- Supporting analysis is prepared for non-routine or unusual events.
- Management / owner receives and reviews appropriate reporting packages / investigates variances.
- Transactions near period end are analyzed to ensure they are accounted for in the correct period.
- Related party events are identified.
- Unusual items and exceptions are documented.
- All journal entries have adequate supporting documentation.
- Trial balance is final, complete and in balance.
- Appropriate segregation of duties when completing entries.

OTHER EFFICIENCY IDEAS

EXCEL LAYOUT:

- Consistent headings / descriptions.
- Totals at top of page.
- Simplify.
- Condense analysis so reviewer can easily follow.
- Add a border around analysis.

E-MAIL:

- Use appointment request for meeting correspondence.
- Be concise.
- Prioritize messaging.