

Objectives

- OVERVIEW OF NEW LEASES ASU
- 2 ILLUSTRATIVE EXAMPLES



"a contract, or part of a contract, that conveys the right to control the use of identified asset for a period of time in exchange for consideration"

A contract is a lease if both of the following criteria are met

IDENTIFIED ASSET

Fulfillment of the contract depends on the use of the identified asset which can be implicitly or explicitly identified, but must be physically distinct

CONTROL

Contract conveys right to use and receive the benefit from use of the identified asset

CURRENT FINANCE LEASE:

- Recognize asset and liability
- Interest on liability recognized separately from amortization of asset
- Cash flow
 - Financing activities Principal portion of lease liability
 - Operating activities Interest payments on lease liability and variable lease payments

CURRENT OPERATING LEASE:

Monthly lease/rent expense

FUTURE FINANCE LEASE:

- Recognize asset and liability
- Interest on liability recognized separately from amortization of asset
- Cash flow
 - Financing activities Principal portion of lease liability
 - Operating activities Interest payments on lease liability and variable lease payments

FUTURE OPERATING LEASE:

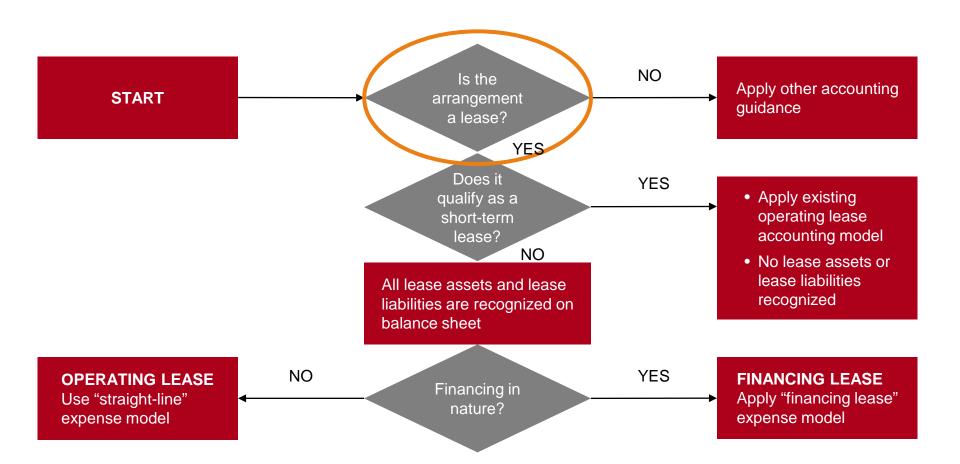
- Recognize asset and liability
- Single lease cost cost of lease is allocated over lease term on a straight-line basis
- Cash flow All cash payments within operating activities

Lease Criteria

IF A LEASE MEETS ANY OF THE FOLLOWING 5 CONDITIONS, IT IS A FINANCING LEASE:

- Transfer of ownership
- Option to purchase is reasonably certain
- Lease term is a "major part" of the economic life
- Present value of lease payments is "<u>substantially</u> <u>all</u>" of the fair value
- Specialized nature (NEW)

KEY TAKE AWAY: FIRST FOUR ARE SIMILAR TO TODAY'S FAS 13 TESTS



LESSEE ACCOUNTING

Recognize asset and liability

- Liability
 - Measured at present value of future minimum lease payments
 - Remeasured at the beginning of each year if any substantial lease modifications
 - Asset equivalent to the liability, less incentives, plus any initial direct costs
- Measurement includes options to extend or purchase if lessee is reasonably expected to exercise those options
- Accounting policy election regarding leases with terms of less than 12 months

LESSOR ACCOUNTING

No substantive changes

Polling Question

SCENARIO A:

Lease term – 12 months Renewal option/purchase option – None Free rent period – None

SCENARIO B:

Lease term – 12 months
Renewal option/purchase option – renew in 12 months
Free rent period – None

SCENARIO C:

Lease term – 12 months (plus 1 month free) Renewal option/purchase option – None Free rent period – 1 month

Financial Statement Impact

BALANCE SHEET

- Establish ROU asset
- Capitalize operating lease payments

INCOME STATEMENT

Continue to recognize SL lease expense (like rent expense)

CASH FLOW STATEMENT

Continue to recognize operating outflows for operating lease payments

Ratio Changes

IMPACTED:

- Current Ratio Worsens
- Quick Ratio Worsens
- Liabilities to Net Assets Worsens
- Return on Assets Worsens

NOT IMPACTED:

- EBITDA
- Gross margin
- Operating ratio
- Net worth
- Debt to Equity
- Return on Equity

DISCLOSURES

Qualitative and non-qualitative

TRANSITION

Modified retrospective approach

- Remeasure leases as of beginning of earliest period presented
- Recognize asset and liability at PV of remaining future minimum lease payments
- Includes amounts probable of being owed under residual value guarantee

PRACTICAL EXPEDIENTS

- No reassessment of whether expired or existing contracts are or include leases
- No reassessment of lease classification for expired or existing leases
- No reassessment of initial direct costs

ADOPTION DATE

- Effective for years beginning after December 15, 2018 for NPOs with conduit bond obligations (fiscal 2020)
- All other NPOs have an additional year
- Early adoption permitted

TRANSITION METHOD

- Modified retrospective approach
- May apply hindsight to existing leases to determine lease term and asset impairment

RELIEF PACKAGE

AT ADOPTION DO NOT REASSESS:

- Whether an arrangement is, or contains, a lease
- Lease classification
- Whether initial direct costs would qualify for capitalization under the new standard

Things to Consider

- Appropriate capitalization threshold
- Embedded leases
- Components
- Renewal options
- Variable lease payments
- Need for a new lease accounting system?
- Debt covenants
- Where do I begin?

Examples 15

Example 1

FACTS:

- Office space
- 3-year lease
- \$12,000 per year
- 6.25% annual borrowing rate
- No option to transfer ownership
- No option to purchase
- Lease term is not a major part of the economic life
- PV of lease payments is not substantially all of the fair value
- Not specialized in nature

Operating Lease

	INCEPTION	YEAR 1	YEAR 2	YEAR 3	TOTAL
Income statement					
Lease expense		\$12,000	\$12,000	\$12,000	\$36,000
Lease expense is comprised of:					
Interest expense (declines over time)		1,757	1,098	397	3,251
Amortization expense (increases over time)		10,243	10,902	11,603	32,749
		12,000	12,000	12,000	36,000
Balance sheet					
Right-of-use asset	\$32,749	\$22,506	\$11,604	_	
Liability to make lease payments	\$(32,749)	(\$22,506)	(\$11,604)	_	
Cash flow statement					
Operating outflows		\$12,000	\$12,000	\$12,000	\$36,000

KEY POINT:

interest expense + amortization expense = lease payment amount

Example 2

FACTS:

- Office space
- 3-year lease
- \$12,000 per year
- 6.25% annual borrowing rate
- No option to transfer ownership
- Option to purchase
- Lease term is not a major part of the economic life
- PV of lease payments is not substantially all of the fair value
- Not specialized in nature

Finance Lease

	INCEPTION	YEAR 1	YEAR 2	YEAR 3	TOTAL
Income statement					
Interest expense		\$ 1,757	\$ 1,098	\$ 396	\$ 3,251
Amortization expense		10,916	10,916	10,917	32,749
Total expense		\$12,673	\$12,014	\$11,313	\$36,000
Balance sheet					
Right-of-use asset	\$32,749	\$21,833	\$10,917	_	
Liability to make lease payments	\$(32,749)	(\$22,506)	(\$11,604)	_	
Cash flow statement					
Operating outflows (interest expense)		\$ 1,757	\$ 1,098	\$ 396	\$ 3,251
Financing outflows (principal)		→ 10,243	10,902	11,604	32,749
Total cash outlays		\$12,000	\$12,000	\$12,000	\$36,000

Example 3

FACTS:

- Office space
- 10-year lease with option to extend 5 years
- Annual Rent Cost:
- Years 1-10 \$50,000
- Years 11-15 \$55,000
- \$15,000 initial direct costs
- 5.87% initial annual borrowing rate
- Option to own at end of lease term
- Payments made at beginning of each year
- At end of year 6, lessee makes significant improvements adding economic value
- As a result, the remaining lease term is 9 years
- 7.83% subsequent annual borrowing rate

Finance Lease

	END OF 1 YEAR 6	REMEASURE	YEAR 7	YEARS 8-15	TOTAL
Income statement					
Interest expense			\$-	\$ 119,810	\$ 119,810
Amortization expense			37,114	296,909	334,023
Total expense			\$37,114	\$416,719	\$453,833
Balance sheet					
Right-of-use asset	\$162,807	\$334,023	\$296,909	_	
Liability to make lease payments	(\$183,973)	(\$355,189)	(\$305,189)	_	
Cash flow statement					
Operating outflows (interest expense)			\$ -	\$ 119,810	\$ 119,810
Financing outflows (principal)			50,000	305,190	355,190
Total cash outlays			\$50,000	\$425,000	\$475,000

Contact Us

JERRY CAHILL

Manager jcahill@berrydunn.com 603.518.2610

Reviewed: 09/27/17