

# 2016 Annual Nursing and Residential Care Update



### TODAY'S AGENDA AND OBJECTIVES

- ACA Update: 50 is the New 30 Bill Enck and Roger Prince
- IT Security and Risk: Are You at Risk?
   Dan Vogt
- Accounting and Financial Update: Job Security!
   Kevin Ware
- Regulatory and Legislative Update: The Good, The Bad and the Not Sure
   *Tammy Brunetti*
- Tax Update: Are You Ready for 2016? Jason Favreau and Joe Byrne
- BerryDunn's Databases Insight Into Operational Opportunities
   Tammy Brunetti, Lisa Trundy-Whitten and Kevin Ware

## ACA UPDATE: 50 IS THE NEW 30





#### ACA REPORTING RELIEF: NOTICE 2016-3

New reporting deadlines for Forms 1095-B and 1095-C and the companion Forms 1094.

|                               | Old Date | New Date |
|-------------------------------|----------|----------|
| Furnish to individuals        | 2/01/16  | 3/31/16  |
| File with IRS – paper         | 2/29/16  | 5/31/16  |
| File with IRS –<br>electronic | 3/31/16  | 6/30/16  |

No further extensions may be applied for.



#### EMPLOYER MANDATE: WHO SHOULD WORRY?

Size Matters. For 2016:

Small Employer 49 OR LESS FT & FTE employees

Applicable Larger Employer (ALE)

MID-SIZE 50-99 FT & FTE employees

LARGE 50 OR MORE FT & FTE employees

Controlled Group and Affiliated Service Group Member Employers are Aggregated!



## EMPLOYER MANDATE: 2016 RULES

Employer "Play or Pay" rules become effective

#### "a" PENALTY

- FT employees only
- 95%
- Ignore minimum value & affordability
- Penalty of <u>\$2,160</u>/year/FT employee – less deductible [If even one FT employee receives a subsidy]
- AVOID AT ALL COSTS (UNLESS INTENTIONAL FAILURE)

#### "b" PENALTY

- FT employees only
- Does coverage provide minimum value?
- Is coverage affordable?
- Penalty of <u>\$3,240</u>/year/FT employee who receives a subsidy
- Much more room for design ideas than with "a" penalty



#### **AFFORDABILITY 2016**

Employee share < 9.66% of employee <u>household income</u> Cost of lowest priced single coverage

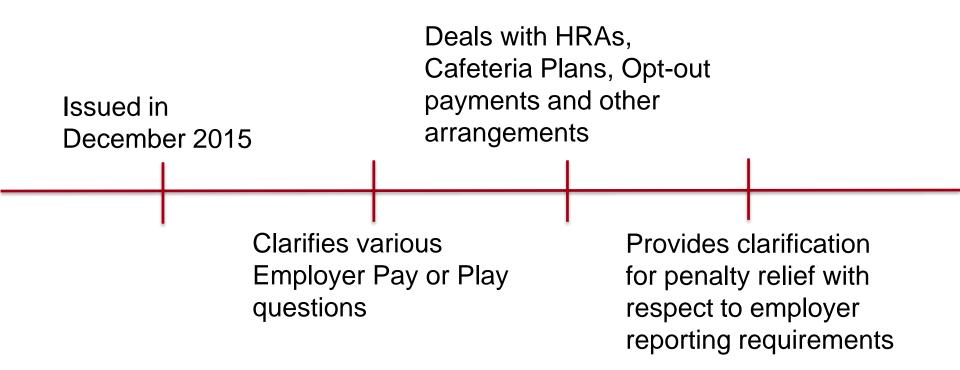
# Three Safe Harbors available (9.66%):

- W-2 [reduced income issue]
- Rate of Pay [reduced hours issue]
- Poverty line [low annual rate issue]

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#### **EMPLOYER MANDATE: NOTICE 2015-87**







Do the rules generally disallowing the use of an HRA to purchase individual premiums apply to retiree-only HRA plans? NO

Note: Does not apply even if \$ contributed while active EE. Will affect premium subsidy eligibility.





May a <u>current-employee HRA</u> integrated with a group health plan be used to purchase individual coverage after the EE <u>ceases to be covered</u> by the group coverage? NO





May an HRA available to reimburse medical expenses of EE's spouse and/or dependents be integrated with self-only coverage under the ER's group health plan? NO

Note: IRS will not enforce this for plan years prior to 1/1/2016 and for plans in existence on 12/16/2015 until 1/1/2017.

*This may also generate an IRS reporting requirement.* 





May an HRA be used solely for reimbursement of individual coverage for excepted benefits (e.g., dental or vision)? YES



### CAFETERIA PLAN (EMPLOYER PAYMENT PLAN) TREATMENT



May an employer arrangement reimburse the cost of individual market coverage offered under a Cafeteria Plan? NO



#### HRA (EMPLOYER PAYMENT PLAN): AFFORDABILITY

How do ER contributions to an HRA affect Affordability?

- <u>Newly available</u> ER contribution amounts available for use for premiums or for cost-sharing are counted towards affordability.
- ER amounts must be <u>required and/or determinable</u> under arrangement.



### CAFETERIA PLAN FLEX CONTRIBUTION TREATMENT: AFFORDABILITY

How do ER flex contributions affect affordability?

- If the EE may not elect to receive the flex contribution as cash and the EE may use the amount to <u>exclusively</u> pay for medical care, then-
- ER flex amount counts towards affordability.
- Called a "Health Flex Contribution" these amounts may not be used for non-healthcare benefits.



#### CAFETERIA PLAN FLEX CONTRIBUTION TREATMENT: AFFORDABILITY

What about ER Non-Health Flex contributions?

Solely for ER "b" penalty and 1095-C reporting purposes:

Will still be treated as positively impacting affordability for arrangements in place on or before 12/16/2015 <u>until 1/1/2017</u>.

Note: EE may claim that affordability is not impacted and potentially get a subsidy!



#### CAFETERIA PLAN FLEX CONTRIBUTION TREATMENT: AFFORDABILITY

Thus, IRS provides one affordability treatment for non-compliant ER arrangements regarding Employer "b" penalty and 1095-C reporting, and another affordability treatment for EEs.

Note: IRS encourages ERs making flex contributions to not alter affordability but to, instead, leave as is and use language of Notice to defend any future penalty adjustment.

What should an Employer do?



#### **OPT-OUT PAYMENTS: AFFORDABILITY**

<u>Unconditional</u> opt-out payments will negatively affect affordability for purposes of "b" penalty and Form 1095-C reporting. Proposed regulations coming.

For now – new arrangements adopted after 12/16/2015 must comply now.

Existing arrangements adopted on or before 12/16/2015 will not affect affordability until final regulations.

Note: EE may claim that affordability is impacted and potentially get a subsidy!



#### OTHER ITEMS OF INTEREST IN NOTICE: HOURS OF SERVICE

Disability – not counted as hours of service <u>if</u> EE paid for <u>entire</u> coverage with after-tax dollars.

Workers Compensation absence – do not count as hours of service.

Note: If EE is out and hours would <u>otherwise count</u> as hours of service, there is no 501 limit of the crediting of such hours.



### OTHER ITEMS OF INTEREST IN NOTICE: EDUCATIONAL ORGANIZATIONS

Staffing agency EEs primarily performing services for education organizations – 13 versus 26 week break in service rule:

- Abuse is occurring
- IRS intends to issue amended regulations



### OTHER ITEMS OF INTEREST IN NOTICE: GOVERNMENTAL ENTITIES

ALE status - Governmental entities are advised to use a good-faith interpretation of the entity aggregation rules of IRC Section 414.





### REPORTING PENALTY RELIEF IN NOTICE

IRS reiterates that good-faitheffort relief applies only to incorrect or incomplete Forms 1094 and 1095.

Relief is not provided for late or non-filed reports! Unless reasonable cause exists.



#### COBRA CONTINUATION COVERAGE RULES AND FSA CARRYOVERS

Clarification of rules first announced in 2013:

- \$500 FSA carryover can impact COBRA requirement.
- A number of examples are provided.



### **REQUIRED REPORTING: FORM 1095 SERIES**

#### Form 1095

| -A | Marketplace Statement                         | (issued in January for 2014)   |
|----|---|--------------------------------|
| -B | Minimum Essential Coverage<br>(MEC) Reporting | 2014 Optional<br>2015 Required |
| -C | Applicable Large Employer (ALE) Reporting     | 2014 Optional<br>2015 Required |

Timing: Same as Form W-2

- Provide to individuals by 1/31
- Provide to IRS by 2/28 (paper) or 3/31 (electronic)

#### **GOOD FAITH STANDARD FOR 2015 PENALTY RELIEF**



### FORM 1094-C REPORTING

| 18 Total number of Forms 1095-C submitted with this transmittal                         |                             |                           |                         | 🕨              |              |           |
|---|-----------------------------|---------------------------|-------------------------|----------------|--------------|-----------|
| 19 Is this the authoritative transmittal for this ALE Member? If "Yes," check           | the box and continue. If "N | lo," see instructions .   |                         |                |              |           |
| Part II ALE Member Information  |                             |                           |                         |                |              |           |
| 20 Total number of Forms 1095-C filed by and/or on behalf of ALE Member                 |                             |                           |                         | ►              |              |           |
| 21 Is ALE Member a member of an Aggregated ALE Group?                                   |                             |                           |                         |                | Yes          | No        |
| If "No," do not complete Part IV.   |                             |                           |                         |                |              |           |
| 22 Certifications of Eligibility (select all that apply):                               |                             |                           |                         |                |              |           |
| A. Qualifying Offer Method B. Qualifying Offer Method Tr                                | ansition Relief             | C. Section 4980H Tra      | nsition Relief          | <b>D.</b> 989  | 6 Offer Meth | nod       |
| Under penalties of perjury, I declare that I have examined this return and accompanying | documents, and to the best  | of my knowledge and belie | f, they are true, corre | ct, and comple | ete.         |           |
| Signature   | Title                       |                           | Date                    |                |              |           |
| For Privacy Act and Paperwork Reduction Act Notice, see separate instructions.          | Cat                         | No. 61571A                |                         |                | Form 1094    | -C (2015) |



### FORM 1094-C REPORTING

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|      | 394-0 (2015)  |   |         |                |                |                 | Fage Z                      |                        |  |  |  |                                   |  |
|------|---------------|---|---------|----------------|----------------|-----------------|-----------------------------|------------------------|--|--|--|-----------------------------------|--|
| Part | ALE Membe     | er Information—M                                  | Nonthly | -              |                |                 |                             |                        |  |  |  |                                   |  |
|      |               | (a) Minimum Essential Coverage<br>Offer Indicator |         |                |                |                 |                             | (b) Full-Time Employee |  | (b) Full-Time Employee Count<br>for ALE Member | (c) Total Employee Count<br>for ALE Member | (d) Aggregated<br>Group Indicator | (e) Section 4980H<br>Transition Relief Indicator |
|      |               | Yes   | No      | IOFALE WEITBER | TOT ALL METHOD | Group indicator | Transition Relief Indicator |                        |  |  |  |                                   |  |
| 23   | All 12 Months |   |         |                |                |                 |                             |                        |  |  |  |                                   |  |
| 24   | Jan           |   |         |                |                |                 |                             |                        |  |  |  |                                   |  |
| 25   | Feb           |   |         |                |                |                 |                             |                        |  |  |  |                                   |  |

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Page 3

#### Form 1094-C (2015) Part IV Other ALE Members of Aggregated ALE Group

Form 1094-C (2015)

Enter the names and EINs of Other ALE Members of the Aggregated ALE Group (who were members at any time during the calendar year).

|    | Name | EIN | Name EIN |  |
|----|------|-----|----------|--|
| 36 |      |     | 51       |  |
| 37 |      |     | 52       |  |
| 38 |      |     | 53       |  |



### FORM 1095-C REPORTING

| Part II Employee Offer and Coverage  |               |     |     |     |     |     |      | Plan Start Month (Enter 2-digit number): |     |      |     |     |     |
|--|---------------|-----|-----|-----|-----|-----|------|--|-----|------|-----|-----|-----|
|  | All 12 Months | Jan | Feb | Mar | Apr | May | June | July                                     | Aug | Sept | Oct | Nov | Dec |
| 14 Offer of<br>Coverage (enter<br>required code)                             |               |     |     |     |     |     |      |  |     |      |     |     |     |
| 15 Employee Share<br>of Lowest Cost<br>Monthly Premium,                      |               |     |     |     |     |     |      |  |     |      |     |     |     |
| Monthly Premium,<br>for Self-Only<br>Minimum Value<br>Coverage               | \$            | \$  | \$  | \$  | \$  | \$  | \$   | \$                                       | \$  | \$   | \$  | \$  | \$  |
| 16 Applicable<br>Section 4980H Safe<br>Harbor (enter code,<br>if applicable) |               |     |     |     |     |     |      |  |     |      |     |     |     |

| Part II Employee Offer and Coverage |               |     |     |     |     |     |      |      |     |      |  |  |
|-------------------------------------|---------------|-----|-----|-----|-----|-----|------|------|-----|------|--|--|
|                                     | All 12 Months | Jan | Feb | Mar | Apr | May | June | July | Aug | Sept |  |  |
| 14 Offer of<br>Coverage (enter      |               |     |     |     |     |     |      |      |     |      |  |  |
| required code)                      |               |     |     |     |     |     |      |      |     |      |  |  |

#### Part II, Line 14: Codes

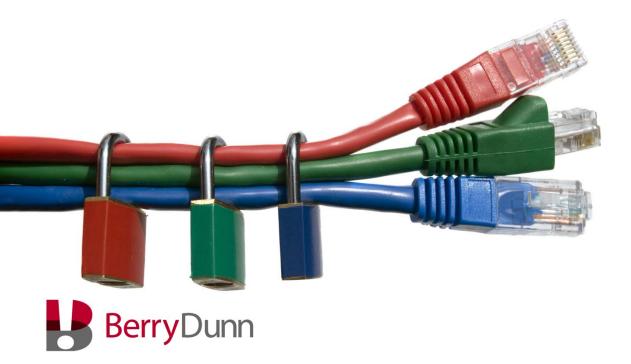
- 1A Qualifying offer
- 1B MEC providing minimum value offered to employee only
- 1C MEC providing minimum value offered to employee, and at least MEC offered to dependent children (NOT to spouse)
- 1D MEC providing minimum value offered to employee, and at least MEC offered to spouse (NOT to dependent children)
- 1E MEC providing minimum value offered to full-time employee; employee and spouse; or employee, spouse AND dependent children
- 1F MEC not providing minimum value offered to employee; employee and spouse; or employee, spouse and dependent children
- 1G Offer of coverage to employee who was not a full-time employee during calendar year and who enrolled in self-funded coverage for one or more month of calendar year
- 1H No offer of coverage
- 11 Qualified Offer Transition Relief 2015

| 16 Applicable<br>Section 4980H<br>Safe Harbor<br>(enter code, if |  |  |  |  |  |  |
|--|--|--|--|--|--|--|
| Safe Harbor<br>(enter code, if<br>applicable)                    |  |  |  |  |  |  |

#### Part II, Line 16: Codes

- 2A Employee is not employed during the month
- 2B Employee is not a full-time employee
- 2C Employee enrolled in coverage offered. Use 2C regardless of whether any other Series Code 2 may apply if the employee is enrolled in health coverage
- 2D Employee is in a Section 4980H (b) limited non-assessment period. Do NOT use 2B for a variable hour employee in an initial measurement period
- 2E Multiemployer interim rule relief. Employers should use this code when coverage is offered through a third party
- 2F The employer used the Form W-2 safe harbor to determine affordability
- 2G The employer used the FPL safe harbor to determine affordability for this specific employee for any month of the calendar year
- 2H The employer used the rate of pay safe harbor to determine affordability for any month of the calendar year
- 21 Non-calendar year Transition relief applies to this employee for the specific month

# IT Security and Risk: Are You at Risk?

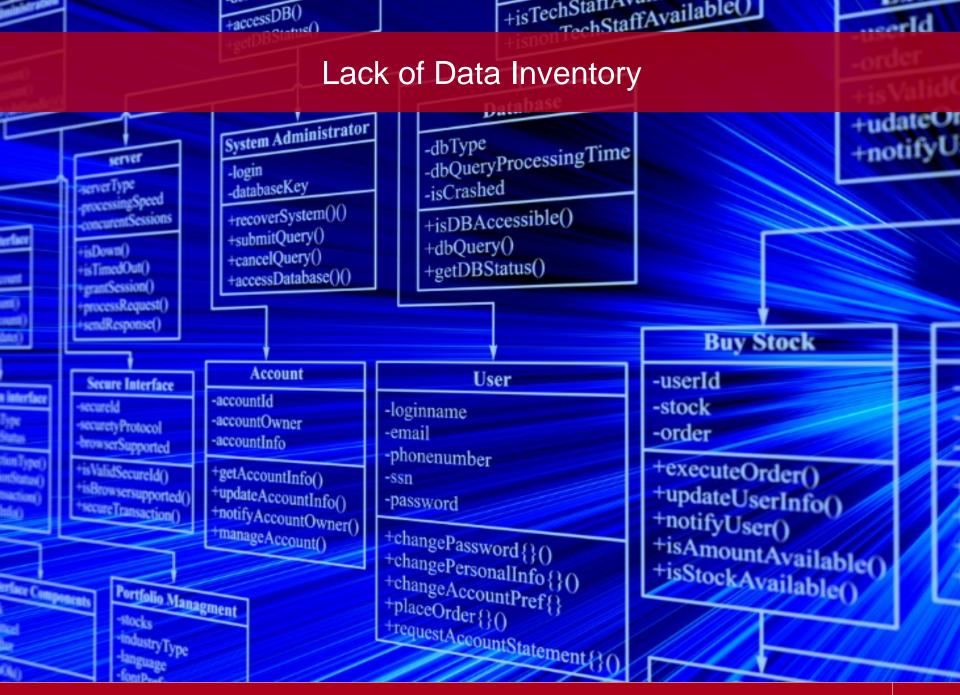






## Assessing IT Risk









### Medical Device Hacking

### Need for Dedicated IT Security Focus





#### Mobile Device Security

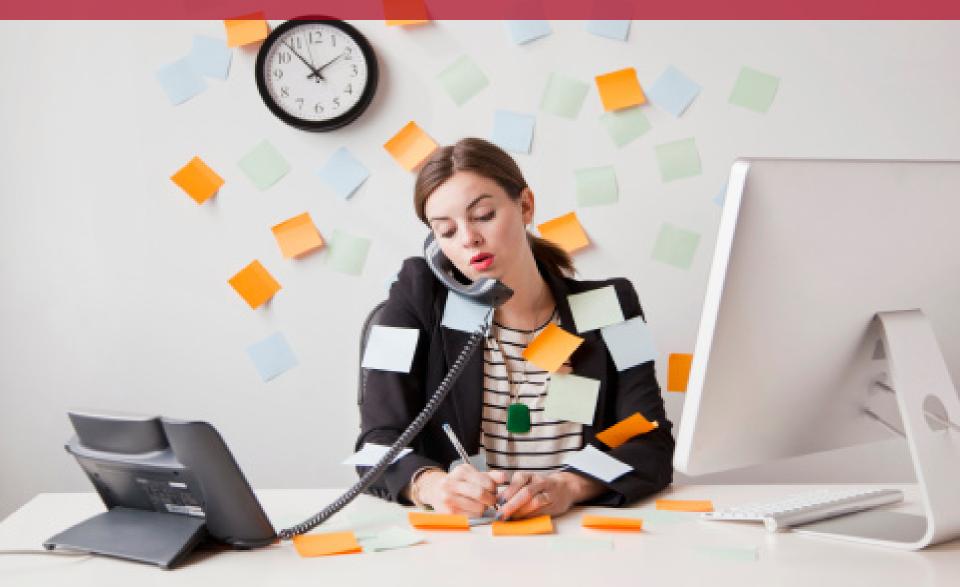
#### **Spear Phishing**

Q.S.

#### Limited Security and Awareness Training



### Unmanaged Outsourcing



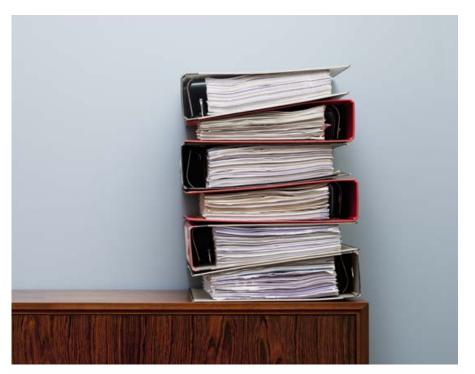
#### **Incorrectly Configured Virtualization**



#### Ransomware



## ACCOUNTING AND FINANCIAL UPDATE: JOB SECURITY!







#### ASU 2013-06 – NOT-FOR-PROFIT ENTITIES - SERVICES RECEIVED FROM PERSONNEL OF AN AFFILIATE

- Applies to NFPs only.
- Requires all services received from personnel of an affiliate for which the affiliate does not charge to be recognized at the approximate cost recognized by the affiliate for the personnel providing the service or the approximate fair value of the service.
- Effective prospectively for fiscal years beginning after June 15, 2014. A modified retrospective approach is permissible for all periods presented.



#### ASU 2014-15 – DISCLOSURE OF UNCERTAINTIES ABOUT AN ENTITY'S ABILITY TO CONTINUE AS A GOING CONCERN

- Applies to all entities.
- Provides guidance regarding what disclosures are required when uncertainty exists about an entity's ability to continue as a going concern.
- Management is required to determine, for each reporting period, whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the entity's ability to continue as a going concern within one year after the date that the financial statements are available to be issued (nonpublic entities) or within one year after the financial statements are issued (public entities).
- Effective for fiscal years ending after December 15, 2016. Early application is permitted.



#### ASU 2015-02 – AMENDMENTS TO CONSOLIDATION ANALYSIS

- Applies to all entities.
- Changes the analysis to be performed in determining whether certain types of legal entities should be consolidated, specifically:
  - Modifies the evaluations of whether limited partnerships and similar legal entities are VIEs or voting interest entities.
  - Eliminates the presumption that a general partner should consolidate a limited partnership.
  - Alters the consolidation analysis of reporting entities that are involved with VIEs, particularly those that have fee arrangements and related party relationships.
- Effective for fiscal years beginning after December 15, 2015 (public entities) and fiscal years beginning after December 15, 2016 (nonpublic entities).



#### ASU 2015-03 – IMPUTATION OF INTEREST, SIMPLIFYING THE PRESENTATION OF DEBT ISSUANCE COSTS

- Applies to all entities.
- Debt issuance costs related to a note shall be reported as a direct deduction from the face amount of the debt liability.
- The discount, premium or debt issuance costs shall no longer be classified as a deferred charge or deferred credit.
- Amortization of debt issuance costs shall be reported as interest expense.
- Effective for fiscal years beginning after December 15, 2015. Application is to be applied retrospectively for all periods presented and early adoption is permitted.

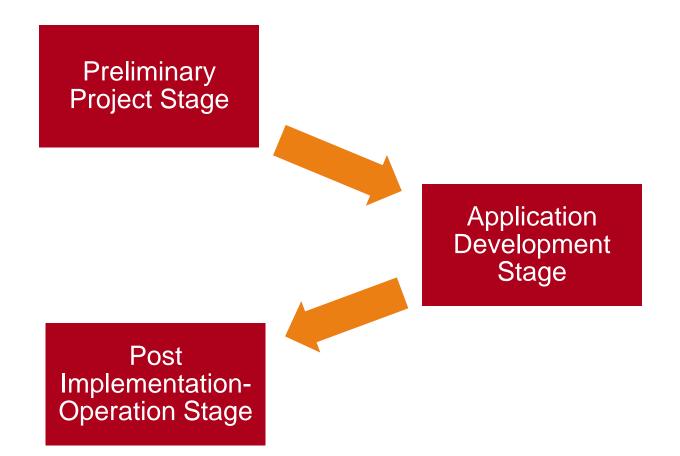


#### ASU 2015-05 – CUSTOMER'S ACCOUNTING FOR FEES PAID IN A CLOUD COMPUTING ARRANGEMENT

- Applies to all entities.
- If arrangement includes a software license capitalize the license and amortize.
- If arrangement does not include a software license recognize as services are provided.
- Effective for fiscal years beginning after December 15, 2015. Early adoption is permitted.



#### EXPENSE OR CAPITALIZE SOFTWARE TRANSITION COSTS





#### FASB NOT-FOR-PROFIT FINANCIAL REPORTING PROJECT

- Applies to NFPs only.
- Improve financial reporting:
  - Include a statement of functional expenses.
  - Addition of an operating measure and disclosure of the definition of the same.
  - Reduction in the number of net asset classifications from three to two.
  - Requirement to utilize a direct cash flow statement (rather than the current indirect method).
  - Disclosing information about liquidity.
- No effective date.



#### FASB PROPOSAL – LEASES

- Apply to all entities.
- Require lessees to record assets and liabilities for all leases with terms exceeding 12 months, including renewal periods (similar to current capital lease rules).
- Applies to existing leases as well as new leases entered into after the rules become effective.
- A final rule is expected in early 2016 and will be effective for fiscal years beginning after December 31, 2018 (public entities) and fiscal years beginning after December 15, 2019 (nonpublic entities).

## REGULATORY AND LEGISLATIVE UPDATE: THE GOOD, THE BAD AND THE NOT SURE





# THE YEAR IN REVIEW – NATIONAL PERSPECTIVE

- "Doc Fix" ~ Permanent fix!
- Observation stays
- Medicare turned 50 ~ mid life crisis?
- Changes to Five Star System
- Payment rates
- OIG reports



### WHAT'S COMING – NATIONAL PERSPECTIVE

- Payment reform movement
- Focused surveys
- Requirements of participation
- Discharge planning
- Payroll based journal
- Payment rates
- Referral patterns
- OIG reports





#### THE YEAR IN REVIEW (2015) – STATE PERSPECTIVE

HISTO

- Rate changes
- Depreciation recapture
- Payment for ventilator services
- Service provider tax
- Continued impacts of rebasing



#### WHAT'S COMING – STATE PERSPECTIVE

- Rebasing! Again!
- Upper payment limit considerations
- Legislation in play
- Residential care payment reform

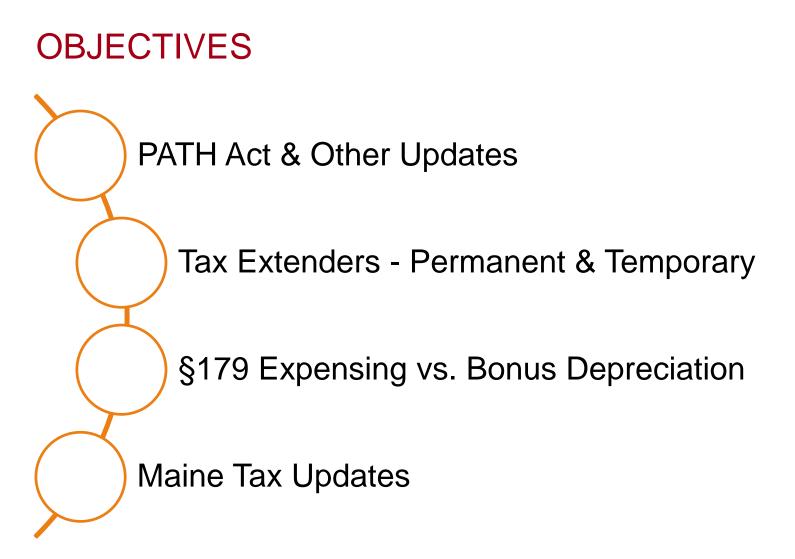


### TAX UPDATE: ARE YOU READY FOR 2016?

4,095. 5770 + 70 890 + 240 + 1420 + 5170 + 5610 8620 + 5610685 · + 268 · + 517 · + 5,0 578 - + 965 . + 596°+ 89.+ 142.+ 1,425 + 759.+ 6,248.+ 32.+ 457 . + 487.+ 958•+ 298.+ 536°+ 01701







PROTECTING AMERICANS FROM TAX HIKES (PATH) ACT OF 2015

> Bonus Depreciation – 5 yrs §179D & EZ Benefits – 2 yrs Enhanced §179 Expense IRA Charitable Distribution



#### §179 DEDUCTION VS. BONUS DEPRECIATION

| §179                                  | Bonus<br>Depreciation                            |
|---------------------------------------|--|
| Acquisition<br>Limits                 | New Property<br>— including Land<br>Improvements |
| _ 100% Qualifying<br>Cost             | — 50% - 30% (2015 - 2019)                        |
| Trade or<br>Business Income<br>Limits | No Income<br>Limitations<br>(Losses Allowed)     |



#### MAINE TAX UPDATES

- New Tax Brackets for 2016 5.8%, 6.75%, & 7.15%
- Service Provider Tax Increase
- Standard vs. Itemized Deductions
- Charitable Contributions?
- Elimination of Certain Deductions & Credits
- Maine Estate Tax Changes





#### MAINE'S NEW ESTATE TAX RATES

8%

< Exemption plus \$3MM 10%

12%

Exemption + \$3MM to \$6MM Exemption + \$6MM

Maine and Federal Estate Exemption -- \$5.45MM for 2016



#### CHANGES TO THE 2015 FORM 990

No significant changes!!



#### IRS WORK PLAN

Per IRS EO FY 16 Work Plan Briefing, there are 5 strategic areas of focus:

- 1. <u>Exemption</u>: Issues include non-exempt purpose activity and private inurement.
- 2. <u>Protection of Assets</u>: Issues include excess benefit transactions and loans to disqualified persons.
- **3.** <u>**Tax Gap**</u>: Issues include employment tax and Unrelated Business Income Tax liability.
- 4. <u>International</u>: Issues include oversight on funds spent outside the U.S., including funds spent on potential terrorist activities, exempt organizations operating as foreign conduits, and Report of Foreign Bank and Financial Accounts (FBAR) requirements (Do you have alternative investments?).
- **5.** <u>**Emerging Issues**</u>: Issues include non-exempt charitable trusts and IRC 501(r) (applies to Hospitals only).



#### TAX GAP – UBI ISSUES

UBI

- Gross UBI but no tax.
- UBI activities with NOL's NOL's can & will be disallowed if the IRS determines no for-profit motive.
- Improper Expense Allocation.
- Underreporting of UBI.
- Commonly missed UBI: Fitness centers, advertising, facility rentals.



### UNRELATED BUSINESS INCOME

An organization may be subject to tax if it is carrying on an activity that is:

- Trade or business (Implicitly implies a for-profit motive. Profitability is not a prerequisite.)
- Regularly carried on (frequent & continuous facts and circumstances driven).
- Not substantially related to exempt purpose (facts & circumstances driven).

All 3 must be met before the activity is subject to tax.



#### COMPENSATION

Common 990 Reporting Errors

Must be reported on a calendar year-end basis. For fiscal year filers, you should be using the calendar year that falls within your fiscal year. (Ex: A FYE 9/30/15 filer would report 2014 calendar year-end compensation, since 12/31/14 falls within the fiscal year 10/1/13-9/30/15.)

All items of compensation must be included. Items such as:

- Deferred Compensation Employer match portion needs to be reported.
- Non-taxable Benefits Employer paid benefits as well as EE paid pre-tax benefits need to be included (these are not included in the EE's Form W-2 for the year).
- Certain W-2 items may require additional disclosure (auto allowance, housing allowance, etc.).



### **COMPENSATION (CONTINUED)**

**Rebuttable Presumption** 

Reasonableness of compensation established by organization:

- Independent governing body (conflict policies)
- Decisions in advance
- Based on comparable data (minimum of 3 comps)
  - IRS may take issue with comparability data. Make sure you check comparable organizations, similar demographics, size, etc.

Decision-making process must be contemporaneously documented (written).

If established, burden of proof shifted to IRS.



#### BOARD GOVERNANCE – 990, PAGE 6

Below items are considered "best practices" by the IRS:

- Written Conflict of Interest Policy (Board conflicts should be reviewed at least annually, or more often as needed).
- Written Whistleblower Policy.
- Compensation Setting Procedures in Place (Rebuttable Presumption).
- Receipt of the 990 by the Board (Not the same as Review or Approval).

## BERRYDUNN'S DATABASES – INSIGHT INTO OPERATIONAL OPPORTUNITIES





#### **KEY FINANCIAL RATIOS**

| Ratio  | 2012  | 2013   | 2014  |
|--|-------|--------|-------|
| Current Ratio                                | 1.65  | 1.58   | 1.32  |
| Days in Accounts Receivable                  | 41    | 44     | 35    |
| Days Cash on Hand, Non-Restricted<br>Sources | 32    | 38     | 36    |
| Debt to Equity                               | 79%   | 97%    | 74%   |
| Debt Service Coverage                        | 4.19  | 3.45   | 1.84  |
| Total Margin                                 | 3.04% | (.97)% | 1.70% |



| NF Census and Occupancy Percentages |               |          |           |      |           |      |  |
|-------------------------------------|---------------|----------|-----------|------|-----------|------|--|
|                                     | 2012          |          | 2013      | 2013 |           | 2014 |  |
|                                     | Days          | %        | Days      | %    | Days      | %    |  |
| Census                              |               |          |           |      |           |      |  |
| Medicare                            | 322,369       | 14%      | 322,972   | 14%  | 305,051   | 14%  |  |
| MaineCare                           | 1,547,928     | 68%      | 1,524,102 | 68%  | 1,517,175 | 68%  |  |
| Self Pay                            | 397,428       | 18%      | 395,730   | 18%  | 405,351   | 18%  |  |
| Occupancy                           |               | 92%      |           | 91%  |           | 91%  |  |
| RCF Census and                      | Occupancy Per | centages |           |      |           |      |  |
|                                     | 2012 2        |          | 2013      | 2013 |           | 2014 |  |
|                                     | Days          | %        | Days      | %    | Days      | %    |  |
| Census                              |               |          |           |      |           |      |  |
| MaineCare                           | 485,171       | 82%      | 477,698   | 82%  | 460,853   | 80%  |  |
| Self Pay                            | 109,413       | 18%      | 108,216   | 18%  | 119,217   | 20%  |  |
| Occupancy                           |               | 84%      |           | 84%  |           | 87%  |  |



| Hours Per Patient Day (HPPD) |          |      |      |  |
|------------------------------|----------|------|------|--|
|                              | 2012     | 2013 | 2014 |  |
| RN                           | .77      | .79  | .77  |  |
| LPN                          | .36      | .34  | .34  |  |
| CNA                          | 2.85     | 2.79 | 2.75 |  |
| CMT                          | .08      | .10  | .09  |  |
| Ward Clerk                   | .05      | .05  | .06  |  |
| Contract                     | <u> </u> |      | .06  |  |
|                              | 4.11     | 4.07 | 4.07 |  |

Note – Minimum staffing is 2.9 (based on current shift staffing methodology).



| MaineCare NF Average Allowable Cost vs. Paid Per Day |                    |                   |                    |
|--|--------------------|-------------------|--------------------|
|  | Direct             | Routine           | Total              |
| 2014   |                    |                   |                    |
| Paid   | \$ 97.26           | \$ 60.82          | \$ 158.08          |
| Allowable cost                                       | 110.89             | _70.59            | 181.48             |
| Over (under) funding                                 | \$ <u>(13.63</u> ) | \$ <u>(9.77</u> ) | \$ <u>(23.40</u> ) |
| 2013   |                    |                   |                    |
| Paid   | \$ 93.16           | \$ 58.37          | \$ 151.53          |
| Allowable cost                                       | 107.17             | 66.96             | 174.13             |
| Over (under) funding                                 | \$ <u>(14.01</u> ) | \$ <u>(8.59</u> ) | \$ <u>(22.60</u> ) |
| 2012   |                    |                   |                    |
| Paid   | \$ 93.53           | \$ 58.13          | \$ 151.66          |
| Allowable cost                                       | 105.09             | 63.81             | 168.90             |
| Over (under) funding                                 | \$ <u>(11.56</u> ) | \$ <u>(5.68</u> ) | \$ <u>(17.24</u> ) |



#### MaineCare RCF Average **PNMI Direct** Allowable Cost *vs.* Paid Per Day **NF Based** 2012 2013 2014 \$ 71.05 \$ 70.12 \$ 70.69 Paid Allowable cost 66.59 65.66 66.38 \$<u>4.46</u> \$<u>4.46</u> \$<u>4.31</u> Over (under) funding Freestanding 2012 2013 2014 \$ 76.56 \$ 76.53 \$ 77.44 Paid 63.00 Allowable cost 64.07 65.10 Over (under) funding \$<u>13.56</u> \$<u>12.46</u> \$<u>12.34</u>



#### MaineCare RCF Shortfall

|                         | 2012                   | 2013                   | 2014                   |
|-------------------------|------------------------|------------------------|------------------------|
| NF Based                | \$ (4,928,678)         | \$ (5,239,036)         | \$ (5,111,272)         |
| Freestanding            | 411,705                | 808,819                | 783,720                |
| Total over (under) paid | \$ <u>(4,516,973</u> ) | \$ <u>(4,430,217</u> ) | \$ <u>(4,327,552</u> ) |

Note – Based on 2012, 2013 and 2014 cost data. Shortfall represents difference between allowable costs per day and reimbursement per day.



#### **QUESTIONS?**

#### Call BerryDunn 207.775.2387 or visit www.berrydunn.com

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