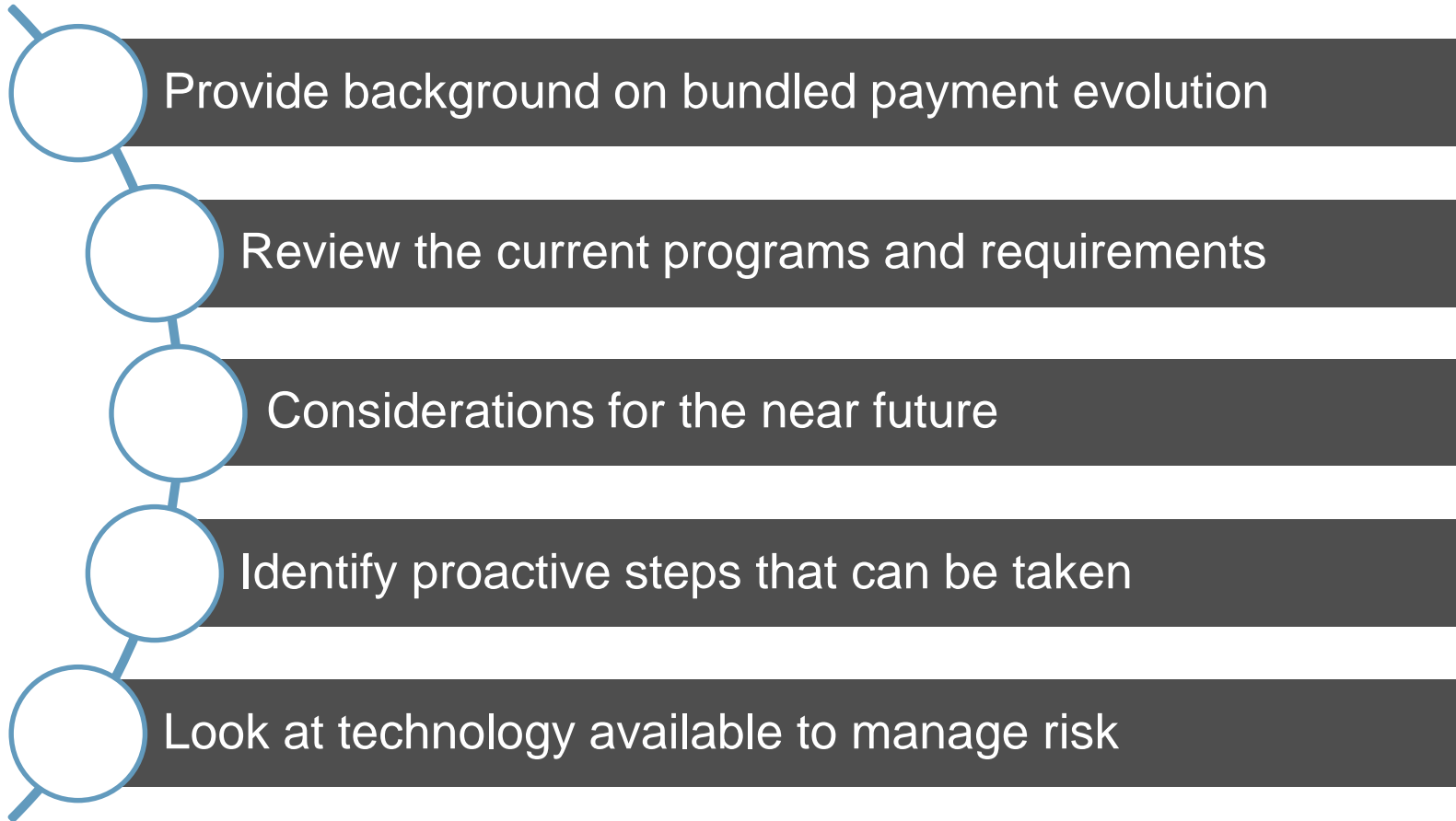


MEDICARE BUNDLED PAYMENT INITIATIVE: INDUSTRY TRENDS AND TECH SOLUTIONS

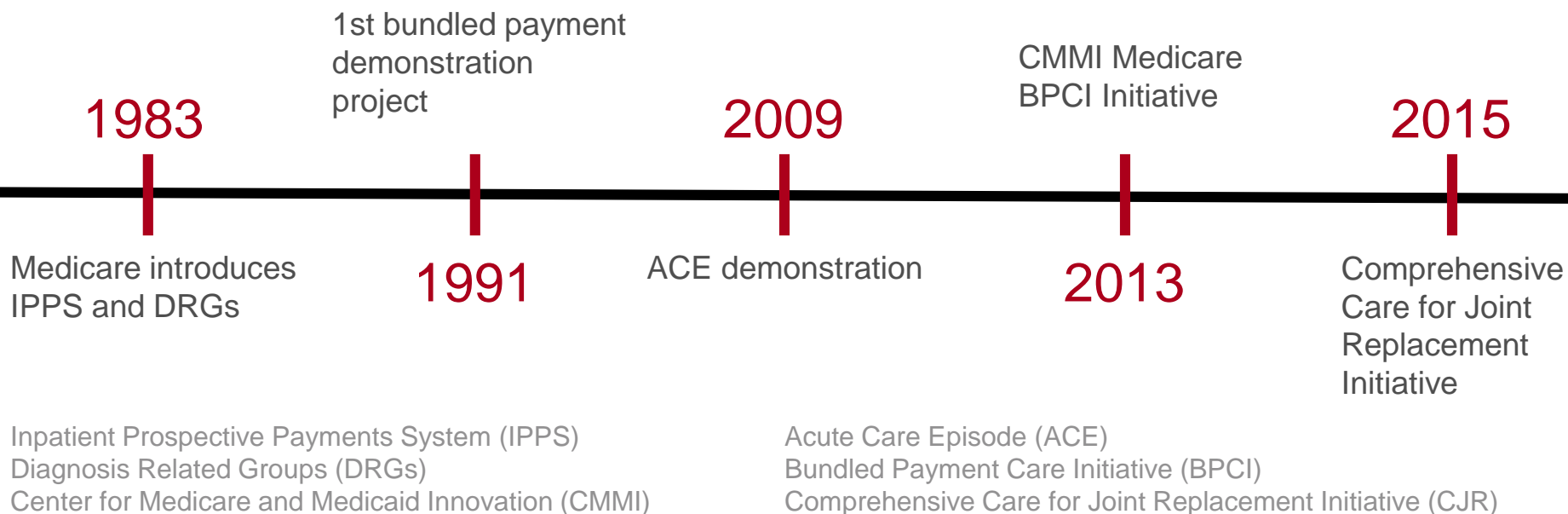


Objectives

- 
- Provide background on bundled payment evolution
 - Review the current programs and requirements
 - Considerations for the near future
 - Identify proactive steps that can be taken
 - Look at technology available to manage risk

Background

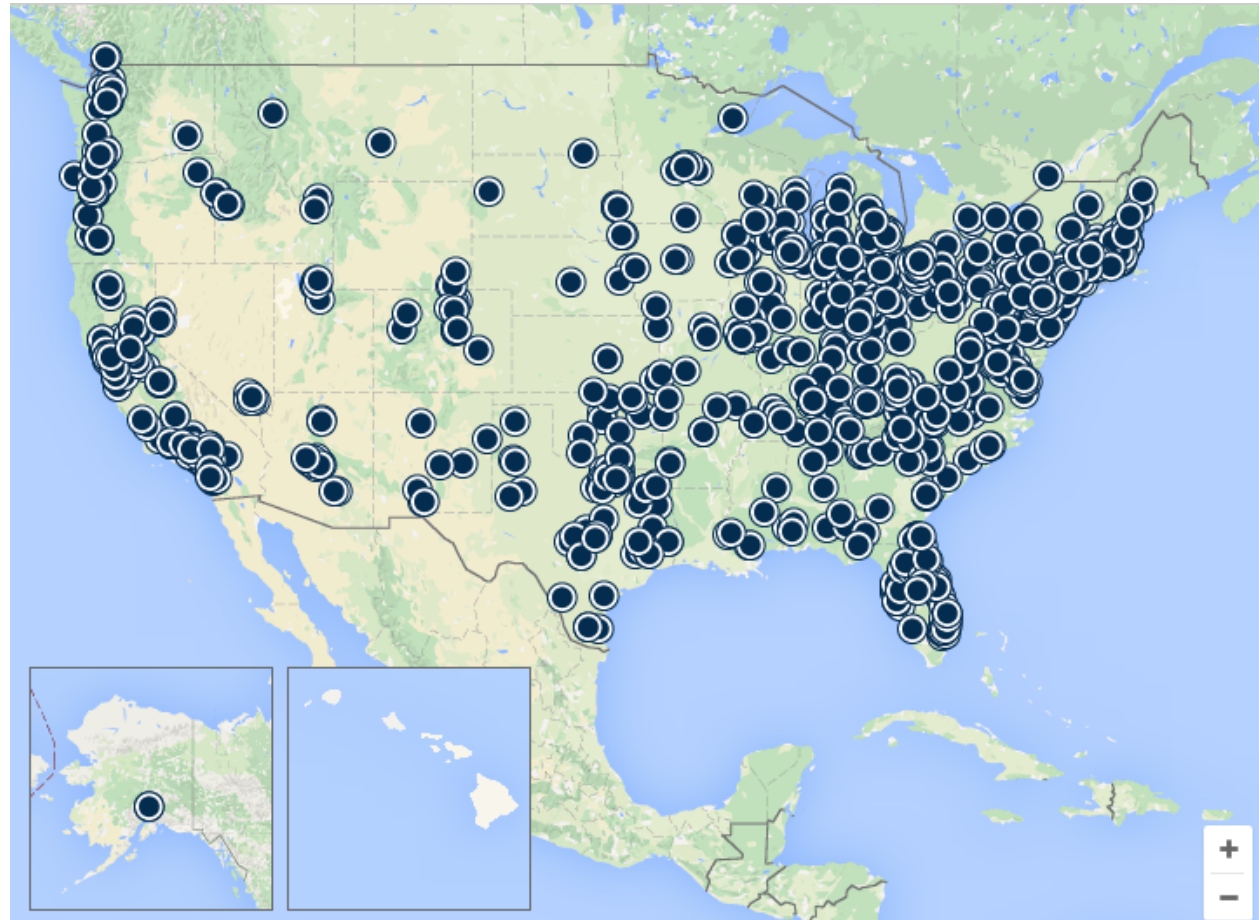
Bundled payments represent a natural progression of DRG reimbursement and another tool for shifting away from fee for service reimbursement



Where Innovation Is Happening

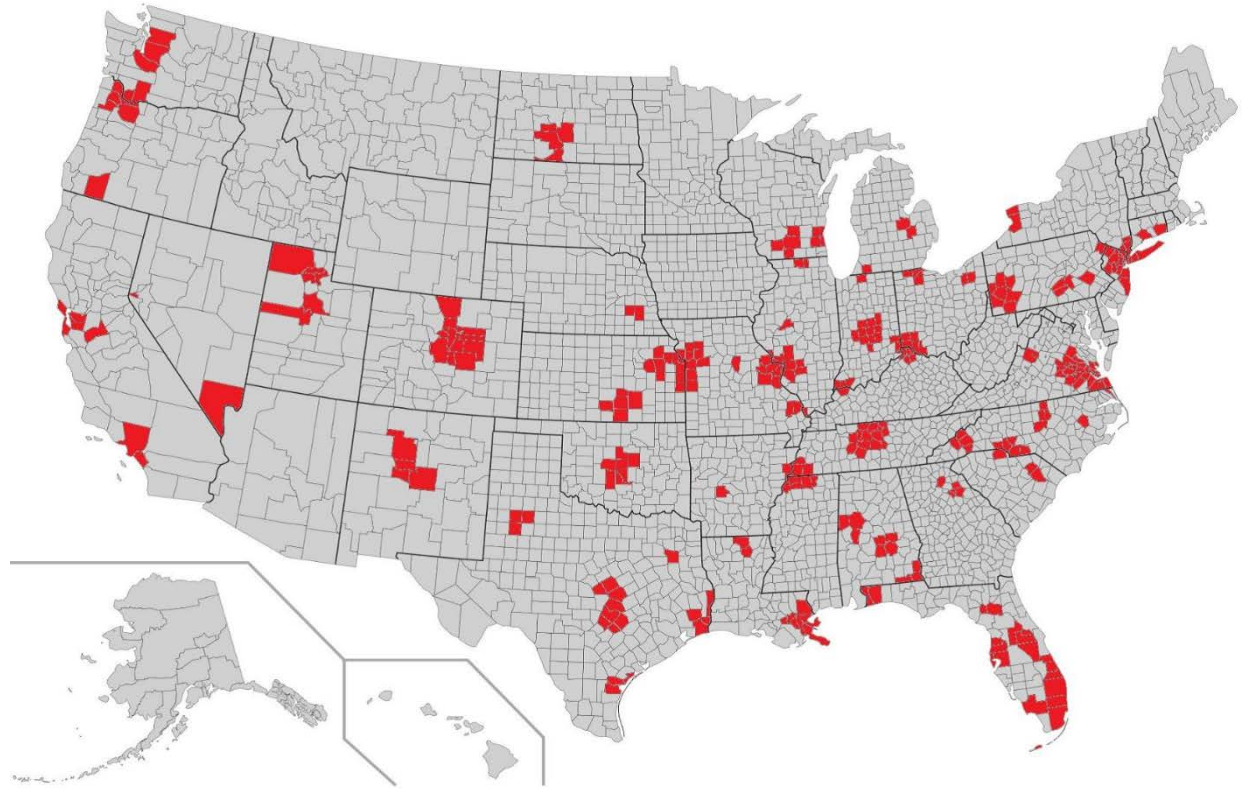
BPCI

- Voluntary Program
- 4 Separate Models
- 1,522 Participants



CJR – No Longer Voluntary

- 67 metro areas
- Focus: Total hip and knee replacement
- 5 year program with incremental gain and loss sharing provisions



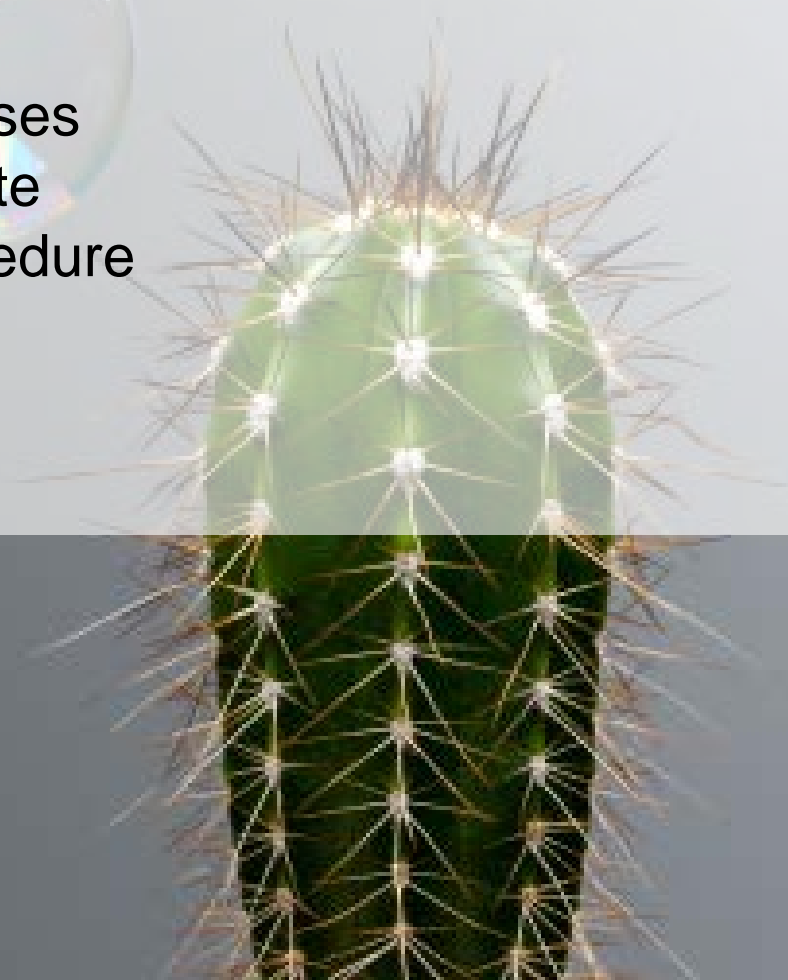
What's Your Favorite Episode?

Both BPCI and CJR based on MS-DRG families

- BPCI initiative includes up to 48 distinct episode types based on 15 MS-DRGs
- CJR targets two MS-DRGs 469 and 470 (Major joint replacement of the lower extremity) and tracks outcome over a 90 day episode of care

RISK SHARING STRUCTURE

- Retrospective look back
- Hospitals share gains and losses
- Episode captures all post-acute services associated with procedure 90 days after discharge
- Links to quality measures



CJR and the Medicare Program At Large

- Estimated to save \$343M over the duration of the program
- Financial incentives for quality of care and efficiency gains
- Targeted MSAs include some rural hospitals but financial protections were implemented to reduce risk
- Bundled payment initiatives overlap with other alternative payment models such as Value Based Purchasing and Accountable Care Organizations
- Trend points to expansion

Prepare by Developing Oversight

- Get a handle on data
 - Part A and Part B / other organizations
 - Capacity and ability for data analytics
- Consider the strengths and weaknesses of programmatic service lines
 - Quality
 - Efficiency
- Collaborate with other organizations throughout the continuum of care



WHAT TECH IS OUT THERE TO ASSIST?

- Algorithms isolate episodes of care
- Organization's data combined with national benchmarks
- Predictive analytics score readmission risk
- Cognitive computing

Interested in more?

We are always available for your questions



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